

Document # NR-202105141

May 14<sup>th</sup>, 2021

## Darwin Electronic Contracts & Signatures Enhancement Announcement

## Dear Valued Dealer,

Today, ikon Technology is proud to announce our latest integration with F&I (Finance and Insurance) menu systems. This announcement is part of our continuous efforts for improvements to dealers' benefits and services which ikon Technologies provides. Within this NEW enhancement, ikon Technologies services can now be easily purchased or added to an existing deal using existing Darwin F&I menus. Using this new integration, ikon contracts that are electronically generated, can also be electronically signed.

Consumers and customers can now take advantage of such integration by electronically signing such contracts therefore streamlining the sales process. For a dealer, this not only improves the sales process of their vehicles to their consumers, but also streamlines the F&I process for their employees. The next time your F&I personnel login into their system (Darwin), they will see this new functionality and can take advantage of it. This is only one of the many features and enhancements that we are working on. The below screenshots illustrat some of the enhancements in the F&I menus:

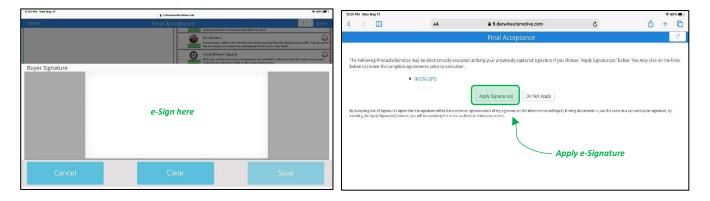
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Trade Payoff	\$0.00	Sale Subtotal	\$35,000.00	10 Windshield Protect	Ø Rece	\$0.00	00	\$0.00	
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Cash Down	\$0.00	Finance Charge	\$15,591.79	PRODUCT TOTAL		50.00	Remove CPP from	Sales Tools	
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Total Fees	\$360.25	Roll to Cash Down	0	Term 72	Months 0		Months 0	Months	
Total Taxos	\$2,230.92	Roll to APR	0	72	anununs c		anorara 0	MUNICIS	



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If you have any questions or require any assistance, please contact our Concierge, Account Manager or DSC. Alternatively, you can contact us at <a href="mailto:support@ikontechnologies.com">support@ikontechnologies.com</a> or (888) 816-8050.

Sincerely,

Product Management ikon Technologies